



### MSP Advantage offers unmatched OHI impact.

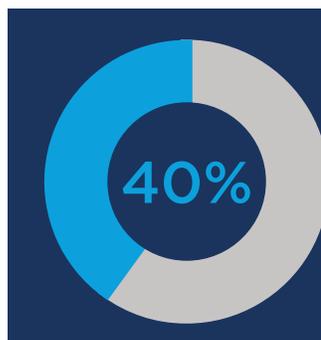
As a vendor of choice for Medicare and Medicaid plans, Performant capitalizes on our expertise and established relationships with commercial and government payers, as well as healthcare providers, to provide proven, purpose-built cost containment solutions backed by transparent reporting, proprietary analytic tools, and a specialized team of industry professionals.

### Comprehensive solution suite for premium enhancement—led by eligibility experts, backed by sophisticated analytics.

Is your Medicare Advantage plan maximizing savings from other insurance coverage?

While regulations support other forms of health insurance coverage as primary to Medicare, the process to obtain accurate third-party eligibility information is fraught with obstacles. Coverage data reported to the Centers for Medicare & Medicaid Services (CMS) by health plans and other industry sources is often unreliable due to incorrect or outdated information. Combined with limited data matching criteria utilized by Medicare Advantage (MA) plans, a meaningful volume of other health insurance (OHI) savings opportunities are lost. Correcting inaccuracies, and properly utilizing this other coverage data, can maximize premium revenue and post-payment recoveries for MA plans.

MSP Advantage leverages eligibility information from multiple sources to create a repository of other coverage information. Performant's highly trained claims and eligibility specialists compare the MA plan's enrollment roster against our robust data warehouse, as well as plan-provided Medicare Secondary Payer (MSP) and Monthly Membership Report (MMR) data, to identify inaccurate and missing coverage information. Depending on the MA plan's needs, we utilize the newly discovered information to perform premium restoration, cost



Up to **40%** of MSP data maintained by payers and industry sources contains meaningful inaccuracies for OHI purposes, leading to erroneous decreases in capitated payments.

# THE BOTTOM LINE

avoidance, post-payment recoveries, and other specialty audits. We also offer full business process outsource support to interact with CMS regarding new and/or updated coverage information.

Our extensive knowledge of Medicare-related premium and payment integrity services and deep relationships with commercial payers result in premium restoration and post-payment recoveries substantially higher than other MSP vendors—all supported by transparent reporting to the plan. Performant's thorough data validation procedures ensure only the highest quality eligibility data is reported to CMS, while our extensive resources and dedicated account management ensure expedited and accurate program implementation. Performant's identification, cost avoidance, billing, and reclamation solutions ensure payment appropriateness and foster a cooperative approach to maximizing savings.

## \$4M+

typical results for a 100k MA plan during Year 1, with **\$1.4M in annual premium restoration** in subsequent years

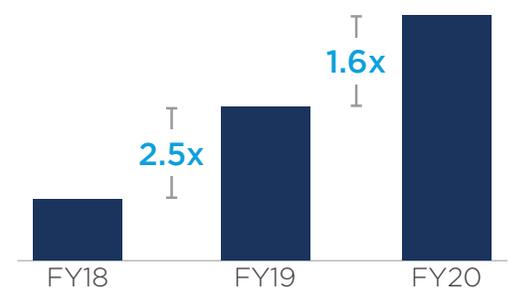
Commercial payers are looking to trusted partners, like Performant, to ensure they are receiving the most accurate premiums for their Medicare Advantage population.

## \$2M

in premium restoration identified within the **first two months** of a new national MA plan engagement

## CLIENT SPOTLIGHT

Performant is the national MSP Commercial Repayment Center (CRC) contractor for CMS and works closely with health plans nationwide in this capacity. By deploying best practices and working with CMS to develop a customized solution, we achieved **380% growth** in year-over-year recoveries from fiscal year 2018 to 2020.



**3.8x** increase in annual collections from FY18 to FY20



Click [MSP Advantage Chat](#) to schedule a 30-minute discovery session with one of our MSP Advantage advisors today.